

# MAXIME WARNAUT

I ship **production LLM systems end to end**. Python services, TypeScript / React front-ends, and tool-using agents running on the Cloudflare edge. Engineer plus 8 years as a marketing operator for \$1M to \$100M founders, so I build AI that moves revenue, not demos.

Remote, global · [max@skalers.io](mailto:max@skalers.io) · [linkedin.com/in/scalermax](https://linkedin.com/in/scalermax) · [github.com/systemstoscale](https://github.com/systemstoscale)

**\$100M**

TOP CLIENT REVENUE

**8 YRS**

OPERATOR + ENGINEER

**462**

API ROUTES SHIPPED

**34+**

API INTEGRATIONS

## 01 SELECTED WORK

### ACQUISITION OS · AUTONOMOUS AI AGENT

TypeScript · Cloudflare Workers

One agent that runs content generation, multi-channel publishing, paid ads, and B2B prospecting from a single chat surface.

Anthropic managed-agents + MCP

12-turn agentic loop

retry + local-tool fallback

cost-aware Haiku/Sonnet/Opus routing

25+ typed tools

D1 · KV · R2 · Durable Objects · Workflows

HMAC webhooks

### PROSPECTING PLATFORM · PYTHON LEAD ENGINE

Python · Railway

Discovers, enriches, scores, and routes B2B leads into outreach with zero humans in the loop.

7 discovery sources

4-stage waterfall enrichment

custom Claude SDK agent

structured-JSON scoring

self-healing error recovery

34+ API clients

### SKALERS.IO · FULL-STACK AI PRODUCT + LMS

Next.js 16 · Vercel

Production web app, customer dashboard, and learning platform serving real paying users.

462 API routes

streaming LLM chat (Vercel AI SDK)

credit-metered usage

Supabase SSR + Postgres

Stripe checkout

Bun monorepo · 3 brand sites

### CONTENT & VIDEO AUTOMATION

Python · FFmpeg

Parallel render pipeline that turns scripts into captioned avatar videos, end to end.

ElevenLabs TTS + avatar render

FFmpeg compositing

automated loudness QA

LLM-as-judge → rewrite loop

## 02 EXPERIENCE

### • Founder & AI Engineer, **Skalers.io** / Clients on Demand

2018 → NOW · REMOTE

- Sole engineer behind every system above: **agent runtimes, data pipelines, and web apps**, plus the infra they run on (Cloudflare, Vercel, Railway, Supabase).
- Installed AI acquisition and back-office systems for founders from **\$1M to \$100M** (Russ Ruffino \$100M, Brian Moncada \$350K/mo, Mike Rama \$250K/mo, and 9+ more).
- 8 years as a hands-on marketing and media-buying operator. I build AI that is measured against **revenue, CAC, and pipeline**.

### • Full-Stack Engineer, **Capgemini**

2014 → 2018 · PARIS

- Built and maintained enterprise web and heavy client applications end to end: **Angular, .NET, Azure**.
- Shipped greenfield projects alongside large-scale maintenance for enterprise clients.

## 03 STACK

### LANGUAGES

Python TypeScript JavaScript SQL C# / .NET

### AI / LLM

Anthropic SDK managed-agents MCP tool / function calling structured outputs  
prompt engineering cost-aware model routing LLM-as-judge eval agentic loops  
retrieval + enrichment

### FRONTEND

React 19 Next.js 16 Tailwind CSS Vercel AI SDK

### BACKEND

FastAPI / webhooks Cloudflare Workers D1 KV R2 Durable Objects  
Workflows Containers Vercel Railway Supabase / Postgres Stripe Docker

### PRACTICES

distributed systems system design Bun monorepos end-to-end ownership  
observability + cost tracking

## 04 EDUCATION

### Master's, Computer Science & Software Engineering · **SUPINFO International University**

2014 → 2016